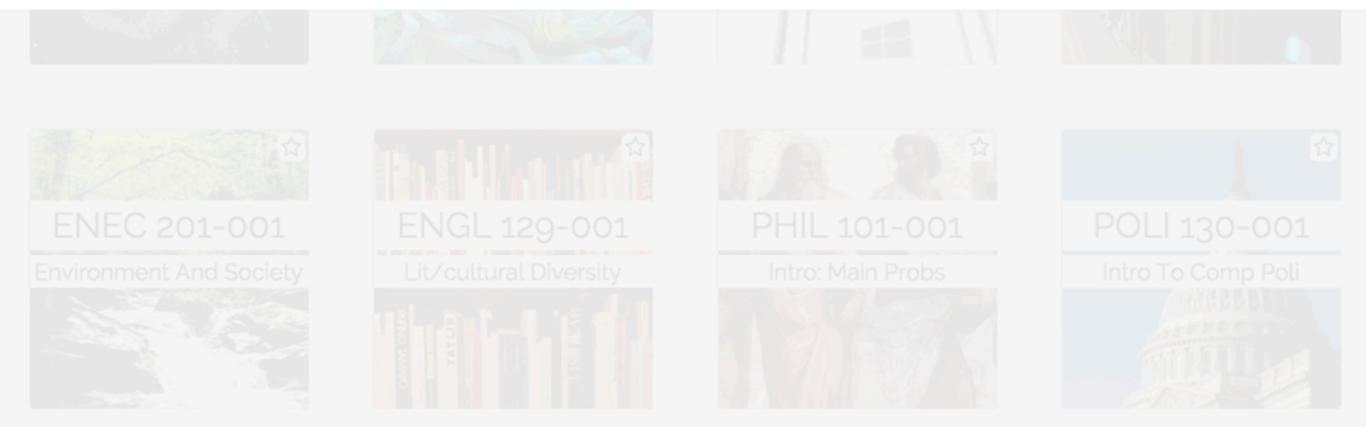


Coursicle



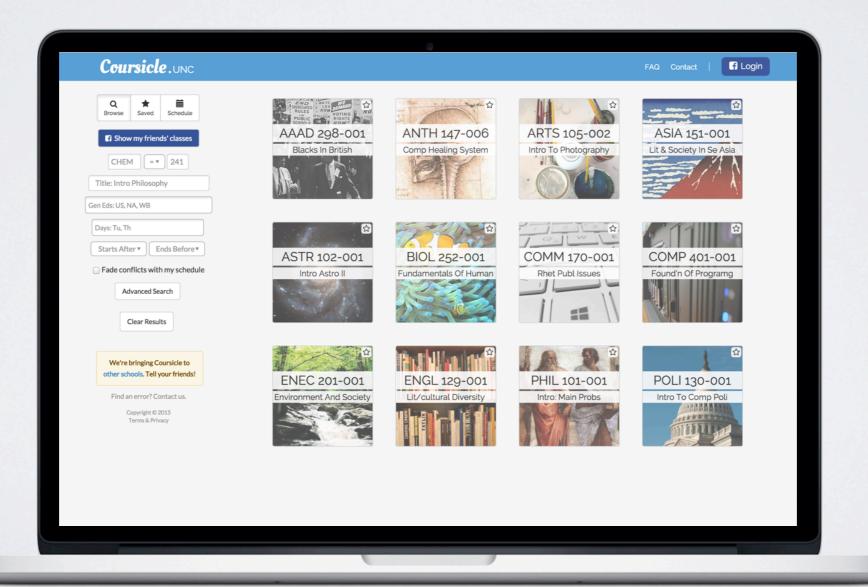
Problem

- Colleges provide slow, unintuitive systems for course search & planning
 - Students use paper/pencil or Excel instead

- Students at public colleges unable to get seats in courses they need to graduate
 - Students manually refresh webpage for months

Solution

- Beautiful course search and scheduling tool
- Text or email users when class has available seat



Traction

- 16900 users (total as of Nov'15)
- 70% UNC adoption (as of Mar'15)
- 129000 monthly notifications (as of Nov'15)
- 26000 monthly sessions (as of Nov '15)
- 28 min. average session duration (as of Nov'15)
- 101 supported schools (as of Feb '16)

Market

• U.S. market

- 20 million college students

• Global market

- 183 million college students

Model

Textbook price comparisons

- Affiliate fees (e.g. 6-8% from Amazon)

• Targeted advertising

- LSAT/MCAT/GRE prep books
- Jobs based on course schedule
- Housing, tutoring, based on school

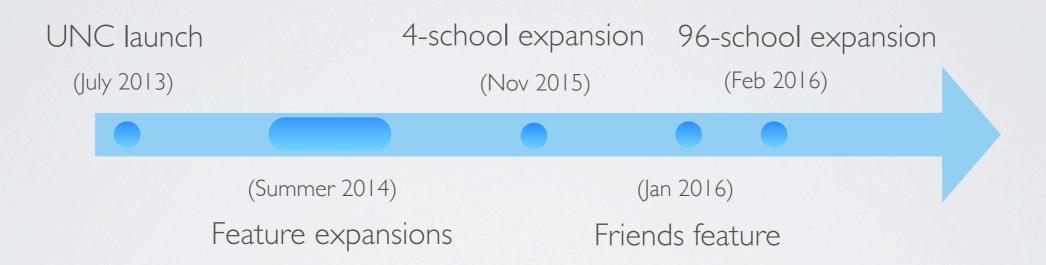
• Freemium

- Pay annually for course reviews, ad removal
- Pay for each tracked course after first

University licensing

- Offer analytics and control of product for annual fee

Timeline



Competition

Good user experience

Coursicle

Less data per course



More data per course





Poor user experience

Team



Joe Puccio

- Senior, Math and CS at UNC
- Worked at Cisco, Shoeboxed
- Backend dev, scrapers



Tara Aida

- Senior, Math and Physics at Harvard
- Research computing at UNC, NCSU
- Frontend dev, design

Testimony

"This is one of the most user-friendly and intuitive websites I've used."

"Whoever you are, wherever you are, thank you for bringing a long-cherished dream to life for all of us."

"I love the design. This is easily the most beautiful course schedule I've encountered."

"As I am sure many students have told you, this website rocks. It is an invaluable resource in helping plan out courses."